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## Summary of Non-consolidated Financial Results for the First Quarter of the Fiscal Year 2019

July 31, 2019

Company name: Quest Co., Ltd.  
 Stock exchanges: TSE JASDAQ(Standard)  
 Stock code: 2332 URL <https://www.quest.co.jp/>  
 Representative: President and Representative Director Ichiro Seizawa  
 Inquiries: Managing Director, in charge of information disclosure Haruki Tsukada TEL 03-3453-1181  
 Scheduled date of filing of Quarterly Business Report: August 7, 2019  
 Preparation of supplementary on quarterly financial results: No  
 Holding of quarterly financial results meeting: No

(Amounts less than one million yen are rounded down)

### 1. Non-consolidated financial results for the Q1 of FY2019 (April 1, 2019 – June 30, 2019)

#### (1) Non-consolidated operating results Percentages indicate year-on-year changes

	Net sales		Operating profit		Ordinary profit		Net profit	
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
FY2019 Q1	2,336	5.2	117	36.0	124	34.0	86	34.5
FY2018 Q1	2,221	-	86	-	93	-	64	-

	Earnings per share	Earnings per share (Diluted)
	Yen	Yen
FY2019 Q1	16.83	-
FY2018 Q1	12.51	-

- Until FY2017 Q2, non-consolidated financial results were not disclosed. Therefore, the percentages of FY2018 Q1 are not disclosed.

#### (2) Non-consolidated financial position

	Total assets	Net assets	Equity ratio	Book value per share
	Millions of yen	Millions of yen	%	Yen
FY2019 Q1	5,807	4,301	74.1	832.39
FY2018	6,240	4,387	70.3	848.86

(Reference) Shareholder's equity: FY2019 Q1: 4,301 Million yen, FY2018: 4,387 Million yen

### 2. Dividends

	Annual dividends per share				
	Q1	Q2	Q3	Q4	Total
	Yen	Yen	Yen	Yen	Yen
FY2018	-	0.00	-	33.00	33.00
FY2019	-	-	-	-	-
FY2019(Forecast)	-	0.00	-	33.00	33.00

(Notes) Changes from the previous forecast of dividends : None

### 3. Forecast of non-consolidated financial results for the FY2019(April 1, 2019 – March 31, 2020)

	Net sales		Operating profit		Ordinary profit		Net profit		Earnings per share
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%	Yen
First half	4,800	3.8	257	Δ 10.2	272	Δ 9.3	182	Δ 13.3	35.21
Full year	10,000	4.7	570	Δ 7.2	600	Δ 6.7	405	Δ 9.7	78.36

(Notes) Changes from the previous forecast of financial results : None

#### 4. Notes

(1)Application of special accounting method for preparing quarterly non-consolidated financial statements. None

(2)Changes in accounting policies, changes in accounting estimates, and restatement of prior period financial statements

Changes in accounting policies due to revisions to accounting standards and other regulations: None

Changes in accounting policies due to other reasons: None

Changes in accounting estimates: None

Restatement of prior period financial statements after error corrections: None

(3)Number of issued shares (Common shares)

Total number of issued shares(including treasury shares)

FY2019 Q1	5,487,768 shares	FY2018	5,487,768 shares
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Number of treasury shares

FY2019 Q1	319,622 shares	FY2018	319,606 shares
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Average number of shares

FY2019 Q1	5,168,159 shares	FY2018 Q1	5,168,340 shares
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\* This document is not within the scope of the auditing process by the external auditor.

\* Cautionary statement concerning appropriate use of financial forecasts and other explanatory notes

- The financial forecasts contained in this document are based on the information currently available and certain assumptions deemed reasonable. Actual results may vary from these forecasts for various reasons.

Quarterly Non-consolidated Financial Statements  
Quarterly Non-consolidated Balance Sheets

(Thousand yen)

	As of March 31,2019	As of June 30,2019
<b>Assets</b>		
Current assets		
Cash and deposits	2,254,311	2,010,239
Notes and accounts receivable - trade	2,315,535	2,114,660
Work in process	34,021	79,306
Prepaid expenses	91,707	87,022
Income taxes receivable	-	1,167
Other	4,286	4,678
Total current assets	4,699,862	4,297,076
Non-current assets		
Property, plant and equipment		
Buildings, net	21,302	21,105
Vehicles, net	5,231	4,795
Tools, furniture and fixtures, net	24,258	22,156
Land	376	376
Leased assets, net	-	15,200
Total property, plant and equipment	51,169	63,634
Intangible assets		
Software	14,795	13,920
Other	5,643	5,643
Total intangible assets	20,439	19,564
Investments and other assets		
Investment securities	1,024,754	1,022,488
Shares of subsidiaries and associates	76,399	76,399
Long-term loans receivable	9,600	9,000
Long-term prepaid expenses	48,642	46,924
Deferred tax assets	183,440	146,991
Other	125,938	125,767
Total investments and other assets	1,468,774	1,427,571
Total non-current assets	1,540,383	1,510,770
Total assets	6,240,246	5,807,846

(Thousand yen)

	As of March 31,2019	As of June 30,2019
<b>Liabilities</b>		
Current liabilities		
Accounts payable - trade	301,450	247,677
Lease obligations	-	3,227
Accounts payable - other	140,650	207,424
Accrued expenses	150,243	111,787
Income taxes payable	256,073	15,547
Accrued consumption taxes	121,832	115,075
Advances received	36,725	46,512
Deposits received	64,867	216,877
Provision for bonuses	495,383	235,816
Provision for loss on projects	150	230
Other	-	136
Total current liabilities	1,567,376	1,200,313
Non-current liabilities		
Lease obligations	-	13,427
Provision for retirement benefits	282,528	288,911
Provision for retirement benefits for directors (and other officers)	3,275	3,275
Total non-current liabilities	285,803	305,613
Total liabilities	1,853,180	1,505,927
<b>Net assets</b>		
Shareholders' equity		
Share capital	491,031	491,031
Capital surplus		
Legal capital surplus	492,898	492,898
Other capital surplus	27	27
Total capital surpluses	492,926	492,926
Retained earnings		
Legal retained earnings	29,890	29,890
Other retained earnings		
General reserve	830,000	830,000
Retained earnings brought forward	2,538,912	2,455,353
Total retained earnings	3,398,802	3,315,243
Treasury shares	(223,322)	(223,337)
Total shareholders' equity	4,159,437	4,075,862
Valuation and translation adjustments		
Valuation difference on available-for-sale securities	227,629	226,056
Total valuation and translation adjustments	227,629	226,056
Total net assets	4,387,066	4,301,919
Total liabilities and net assets	6,240,246	5,807,846

Quarterly Non-consolidated Statements of Income

Quarterly Non-consolidated Statements of Income (For the three months)

(Thousand yen)

	For the three months ended June 30,2018	For the three months ended June 30,2019
Net sales	2,221,759	2,336,946
Cost of sales	1,894,287	1,959,066
Gross profit	327,472	377,879
Selling, general and administrative expenses		
Salaries and bonuses	90,371	99,321
Remuneration for directors (and other officers)	17,067	18,292
Provision for bonuses	16,840	21,153
Retirement benefit expenses	3,084	2,900
Depreciation	4,271	4,099
Rent expenses	21,494	23,906
Other	88,186	91,075
Total selling, general and administrative expenses	241,317	260,749
Operating profit	86,155	117,130
Non-operating income		
Dividend income	6,497	7,623
Other	397	113
Total non-operating income	6,894	7,736
Non-operating expenses		
Interest expenses	-	186
Other	-	0
Total non-operating expenses	-	187
Ordinary profit	93,049	124,680
Profit before income taxes	93,049	124,680
Income taxes - current	547	547
Income taxes - deferred	27,825	37,143
Total income taxes	28,372	37,690
Profit	64,676	86,989