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## Summary of Non-consolidated Financial Results for the Third Quarter of the Fiscal Year 2018

January 31, 2019

Company name: Quest Co., Ltd.  
 Stock exchanges: TSE JASDAQ(Standard)  
 Stock code: 2332 URL <https://www.quest.co.jp/>  
 Representative: President and Representative Director Ichiro Seizawa  
 Inquiries: Managing Director, in charge of information disclosure Haruki Tsukada TEL 03-3453-1181  
 Scheduled date of filing of Quarterly Business Report: February 7, 2019  
 Preparation of supplementary on quarterly financial results: No  
 Holding of quarterly financial results meeting: No

(Amounts less than one million yen are rounded down)

### 1. Non-consolidated financial results for the Q3 of FY2018 (April 1, 2018 – December 31, 2018)

(1) Non-consolidated operating results Percentages indicate year-on-year changes

	Net sales		Operating profit		Ordinary profit		Net profit	
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
FY2018 Q3	6,988	7.5	517	573.9	538	441.7	375	417.8
FY2017 Q3	6,501	-	76	-	99	-	72	-

	Earnings per share		Earnings per share (Diluted)	
	Yen		Yen	
FY2018 Q3	72.60		-	
FY2017 Q3	14.02		-	

- Until FY2017 Q2, non-consolidated financial results were not disclosed. Therefore, the percentages of FY2017 Q3 are not disclosed.

### (2) Non-consolidated financial position

	Total assets		Net assets		Equity ratio		Book value per share	
	Millions of yen		Millions of yen		%		Yen	
FY2018 Q3	5,541		4,223		76.2		817.20	
FY2017	5,475		4,064		74.2		786.39	

(Reference) Shareholder's equity: FY2018 Q3: 4,223 Million yen, FY2017: 4,064 Million yen

### 2. Dividends

	Annual dividends per share				
	Q1	Q2	Q3	Q4	Total
	Yen	Yen	Yen	Yen	Yen
FY2017	-	0.00	-	30.00	30.00
FY2018	-	0.00	-	-	-
FY2018(Forecast)	-	-	-	30.00	30.00

(Notes) Changes from the previous forecast of dividends : None

### 3. Forecast of non-consolidated financial results for the FY2018(April 1, 2018 – March 31, 2019)

	Net sales		Operating profit		Ordinary profit		Net profit		Earnings per share
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%	yen
Full year	9,450	8.3	610	696.9	639	492.1	447	483.9	86.49

(Notes) Changes from the previous forecast of financial results : None

#### 4. Notes

(1)Application of special accounting method for preparing quarterly non-consolidated financial statements. None

(2)Changes in accounting policies, changes in accounting estimates, and restatement of prior period financial statements

Changes in accounting policies due to revisions to accounting standards and other regulations: None

Changes in accounting policies due to other reasons: None

Changes in accounting estimates: None

Restatement of prior period financial statements after error corrections: None

(3)Number of issued shares (Common shares)

Total number of issued shares(including treasury shares)

FY2018 Q3	5,487,768 shares	FY2017	5,487,768 shares
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Number of treasury shares

FY2018 Q3	319,461 shares	FY2017	319,428 shares
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Average number of shares

FY2018 Q3	5,168,320 shares	FY2017 Q3	5,168,530 shares
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Quarterly Non-consolidated Financial Statements

Quarterly Non-consolidated Balance Sheets

(Thousand yen)

	As of March 31,2018	As of December 31,2018
<b>Assets</b>		
Current assets		
Cash and deposits	1,975,051	2,010,402
Notes and accounts receivable - trade	1,885,623	2,009,750
Work in process	50,265	86,207
Prepaid expenses	102,494	96,739
Other	4,705	5,095
Total current assets	4,018,140	4,208,194
Non-current assets		
Property, plant and equipment		
Buildings, net	18,840	21,003
Vehicles, net	7,843	5,884
Tools, furniture and fixtures, net	16,709	21,081
Land	13,460	376
Total property, plant and equipment	56,854	48,345
Intangible assets		
Software	18,598	16,235
Other	5,643	5,643
Total intangible assets	24,242	21,879
Investments and other assets		
Investment securities	982,167	894,400
Shares of subsidiaries and associates	76,399	76,399
Long-term loans receivable	12,000	10,200
Long-term prepaid expenses	27,084	53,637
Deferred tax assets	142,314	101,243
Other	136,519	127,344
Total investments and other assets	1,376,485	1,263,225
Total non-current assets	1,457,582	1,333,450
Total assets	5,475,722	5,541,645

(Thousand yen)

	As of March 31,2018	As of December 31,2018
<b>Liabilities</b>		
Current liabilities		
Accounts payable - trade	325,614	247,216
Accounts payable - other	118,973	168,973
Accrued expenses	122,243	101,958
Income taxes payable	17,013	80,700
Accrued consumption taxes	72,191	98,204
Advances received	20,779	37,057
Deposits received	61,952	112,955
Provision for bonuses	329,843	194,497
Provision for loss on projects	96,687	7
Total current liabilities	1,165,299	1,041,571
Non-current liabilities		
Provision for retirement benefits	242,827	273,256
Provision for directors' retirement benefits	3,275	3,275
Total non-current liabilities	246,102	276,531
Total liabilities	1,411,402	1,318,102
<b>Net assets</b>		
Shareholders' equity		
Capital stock	491,031	491,031
Capital surplus		
Legal capital surplus	492,898	492,898
Other capital surplus	27	27
Total capital surpluses	492,926	492,926
Retained earnings		
Legal retained earnings	29,890	29,890
Other retained earnings		
General reserve	830,000	830,000
Retained earnings brought forward	2,245,513	2,465,658
Total retained earnings	3,105,403	3,325,548
Treasury shares	(223,122)	(223,152)
Total shareholders' equity	3,866,238	4,086,352
Valuation and translation adjustments		
Valuation difference on available-for-sale securities	198,082	137,189
Total valuation and translation adjustments	198,082	137,189
Total net assets	4,064,320	4,223,542
<b>Total liabilities and net assets</b>	<b>5,475,722</b>	<b>5,541,645</b>

Quarterly Non-consolidated Statements of Income

Quarterly Non-consolidated Statements of Income (For the nine months)

(Thousand yen)

	For the nine months ended December 31,2017	For the nine months ended December 31,2018
Net sales	6,501,902	6,988,158
Cost of sales	5,831,508	5,863,471
Gross profit	670,393	1,124,687
Selling, general and administrative expenses	593,658	607,586
Operating profit	76,734	517,100
Non-operating income		
Interest income	852	9
Dividend income	18,394	20,090
Business advisory fee	1,800	-
Other	1,990	1,291
Total non-operating income	23,037	21,391
Non-operating expenses		
Interest expenses	355	-
Commission for purchase of treasury shares	3	0
Other	0	-
Total non-operating expenses	359	0
Ordinary profit	99,413	538,491
Extraordinary income		
Gain on sales of non-current assets	-	12,682
Total extraordinary income	-	12,682
Extraordinary losses		
Loss on valuation of golf club membership	-	5,100
Loss on extinguishment of tie-in shares	1,341	-
Total extraordinary losses	1,341	5,100
Profit before income taxes	98,071	546,074
Income taxes - current	54,302	102,933
Income taxes - deferred	(28,695)	67,945
Total income taxes	25,606	170,879
Profit	72,465	375,195