

**Brief Announcement on the Consolidated Financial Results
for the Fiscal Year 2013, Ended March 31, 2014**

Company: Quest Co., Ltd.

Stock Exchanges: TSE JASDAQ (Standard)

Stock Code Number: 2332

Location of headquarters : Tokyo Met. Japan

URL: <http://www.quest.co.jp/>

Representative: Name:Kazuro Sato Title: President & Representative director

Inquiries: Name:Chiaki Yamakoshi Title: Managing Director, in charge of information disclosure

Phone:+81-3-3453-1181

1. Consolidated Performance for the FY 2013(April 1, 2013 – March 31, 2014)

(1) Consolidated operating results (In millions of yen)

	Net sales	Operating income	Ordinary income	Net income
Mar.31, 2014	7,090(4.7%)	270(6.2%)	289(8.1%)	166(△6.3%)
Mar.31, 2013	6,774(△1.3%)	254(△12.2%)	268(△16.5%)	177(43.7%)

(Note)Comprehensive Income: FY 2013: 233 million yen (14.0%), FY 2012: 204 million yen (67.8%)

	Net income per share	Net income per share after adjustment of latent shares	Return on Equity	Return on Assets	Ratio of ordinary profit to net sales
Mar.31, 2014	32.12 yen	—	4.6%	6.2%	3.8%
Mar.31, 2013	33.80 yen	—	4.9%	5.8%	3.8%

(Reference) Equity in net losses of affiliated companies: FY 2013: — million yen, FY 2012: — million yen

(2) Consolidated financial position (in millions of yen)

	Total assets	Shareholder's equity	Ratio of shareholder's equity	Shareholder's equity per share
Mar.31, 2014	4,831	3,621	75.0%	700.56 yen
Mar.31, 2013	4,509	3,638	80.7%	703.81 yen

(Reference) Shareholder's equity: FY 2013: 3,621million yen, FY 2012: 3,638million yen

(3) Consolidated cash flows (In millions of yen)

	Net cash from operating activities	Net cash from investment activities	Net cash from financing activities	Cash and cash equivalents at end of period
Mar.31, 2014	187	△634	△157	1,525
Mar.31, 2013	280	298	△189	2,127

2. Dividend position

	Dividends par share			Amount of dividend (Full term) (in millions of yen)	Payout ratio	Dividend on Equity ratio
		Interim	Year-end			
Mar.31, 2013	-	30.00 yen	30.00 yen	155	88.8%	4.3%
Mar.31, 2014	-	30.00 yen	30.00 yen	155	93.4%	4.3%
Mar.31, 2015 (Forecast)	-	30.00 yen	30.00 yen		73.8%	

3. Forecast Consolidated Performance for FY 2014 (April 1, 2014 - March 31, 2015)

(In millions of yen)

	Net sales	Operating income	Ordinary income	Net income	Net income per share
Fiscal 2014	7,500(+5.8%)	350(+29.4%)	360(+24.2%)	210(+26.5)	40.62 yen

(In thousands of yen)

Consolidated balance sheets	Previous year	This year
Assets		
Current assets		
Cash and deposits	2,144,920	2,042,569
Accounts receivable - trade	856,779	1,095,373
Securities	199,675	301,212
Work in process	24,410	10,612
Deferred tax assets	105,227	112,033
Other	98,284	119,509
Total current assets	3,429,297	3,681,311
Non-current assets		
Property, plant and equipment		
Buildings	132,679	133,595
Accumulated depreciation	△58,306	△62,010
Buildings, net	74,372	71,584
Land	69,864	69,864
Leased assets	5,536	5,536
Accumulated depreciation	△3,229	△5,074
Leased assets, net	2,306	461
Other	104,091	107,591
Accumulated depreciation	△84,831	△88,361
Other, net	19,260	19,230
Total property, plant and equipment	165,804	161,141
Intangible assets		
Goodwill	10,200	—
Other	83,033	41,856
Total intangible assets	93,233	41,856
Investments and other assets		
Investment securities	613,164	715,442
Deferred tax assets	69,689	94,750
Other	137,890	137,230
Total investments and other assets	820,744	947,423
Total non-current assets	1,079,782	1,150,421
Total assets	4,509,080	4,831,732

(In thousands of yen)

Consolidated balance sheets	Previous year	This year
Liabilities		
Current liabilities		
Accounts payable - trade	126,334	183,985
Lease obligations	1,845	461
Income taxes payable	5,894	120,520
Provision for bonuses	229,752	247,729
Provision for loss on projects	639	2,113
Other	271,080	259,020
Total current liabilities	635,546	813,829
Non-current liabilities		
Lease obligations	461	—
Provision for retirement benefits	217,832	—
Provision for directors' retirement benefits	16,675	19,875
Net defined benefit liability	—	376,632
Total non-current liabilities	234,968	396,507
Total liabilities	870,514	1,210,337
Net assets		
Shareholders' equity		
Capital stock	491,031	491,031
Capital surplus	492,898	492,898
Retained earnings	2,852,037	2,863,008
Treasury shares	△221,827	△222,236
Total shareholders' equity	3,614,139	3,624,702
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	23,527	89,245
Foreign currency translation adjustment	899	2,364
Remeasurements of defined benefit plans	—	△94,917
Total accumulated other comprehensive income	24,426	△3,307
Total net assets	3,638,565	3,621,394
Total liabilities and net assets	4,509,080	4,831,732

(In thousands of yen)

Consolidated statements of (comprehensive) income	Previous year	This year
Net sales	6,774,169	7,090,290
Cost of sales	5,760,268	6,070,762
Gross profit	1,013,900	1,019,527
Selling, general and administrative expenses		
Salaries, allowances and bonuses	252,842	255,487
Directors' compensations	137,492	119,396
Provision for bonuses	17,430	19,726
Retirement benefit expenses	14,420	16,394
Provision for directors' retirement benefits	2,266	3,200
Rent expenses	81,495	75,596
Other	253,336	259,208
Total selling, general and administrative expenses	759,284	749,009
Operating income	254,615	270,517
Non-operating income		
Interest income	14,988	7,283
Dividend income	267	8,928
Other	2,769	3,997
Total non-operating income	18,025	20,210
Non-operating expenses		
Loss on valuation of investment securities	3,389	—
Foreign exchange losses	479	686
Other	508	133
Total non-operating expenses	4,377	820
Ordinary income	268,263	289,907
Extraordinary losses		
Additional contribution on withdrawal from welfare pension fund	—	5,695
Total extraordinary losses	—	5,695
Income before income taxes and minority interests	268,263	284,212
Income taxes - current	57,206	133,844
Income taxes - deferred	33,753	△15,698
Total income taxes	90,960	118,145
Income before minority interests	177,303	166,066
Net income	177,303	166,066

(In thousands of yen)

Consolidated statements of comprehensive income	Previous year	This year
Income before minority interests	177,303	166,066
Other comprehensive income		
Valuation difference on available-for-sale securities	24,423	65,718
Foreign currency translation adjustment	2,928	1,465
Total other comprehensive income	27,352	67,183
Comprehensive income	204,655	233,249
Comprehensive income attributable to		
Comprehensive income attributable to owners of parent	204,655	233,249
Comprehensive income attributable to minority interests	—	—

Consolidated statements of changes in net assets

(In thousands of yen)

	Shareholders' equity				
	Capital stock	Capital surplus	Retained earnings	Treasury shares	Total shareholders' equity
Balance at beginning of current period	491,031	499,676	2,843,311	△210,385	3,623,633
Changes of items during period					
Dividends of surplus			△155,396		△155,396
Net income			177,303		177,303
Purchase of treasury shares				△192,562	△192,562
Disposal of treasury shares		△6,778	△13,181	181,120	161,161
Net changes of items other than shareholders' equity					
Total changes of items during period	—	△6,778	8,725	△11,441	△9,494
Balance at end of current period	491,031	492,898	2,852,037	△221,827	3,614,139

	Accumulated other comprehensive income				Total net assets
	Valuation difference on available-for-sale securities	Foreign currency translation adjustment	Remeasurements of defined benefit plans	Total accumulated other comprehensive income	
Balance at beginning of current period	△896	△2,029	—	△2,925	3,620,707
Changes of items during period					
Dividends of surplus					△155,396
Net income					177,303
Purchase of treasury shares					△192,562
Disposal of treasury shares					161,161
Net changes of items other than shareholders' equity	24,423	2,928	—	27,352	27,352
Total changes of items during period	24,423	2,928	—	27,352	17,858
Balance at end of current period	23,527	899	—	24,426	3,638,565

(In thousands of yen)

Consolidated statements of cash flows	Previous year	This year
Cash flows from operating activities		
Income before income taxes and minority interests	268,263	284,212
Depreciation	71,086	75,225
Amortization of goodwill	10,200	10,200
Loss (gain) on sales and valuation of investment securities	3,389	—
Increase (decrease) in provision	△76,824	33,973
Interest and dividend income	△15,255	△16,212
Decrease (increase) in notes and accounts receivable - trade	198,160	△238,593
Decrease (increase) in inventories	35,613	13,797
Increase (decrease) in notes and accounts payable - trade	△64,644	57,651
Other, net	△61,358	△23,751
Subtotal	368,629	196,502
Interest and dividend income received	18,235	20,003
Income taxes paid	△105,996	△36,099
Income taxes refund	—	7,517
Net cash provided by (used in) operating activities	280,868	187,923
Cash flows from investing activities		
Payments into time deposits	—	△500,000
Proceeds from redemption of securities	800,000	200,000
Purchase of property, plant and equipment	△7,162	△9,739
Purchase of intangible assets	△30,291	△17,872
Purchase of investment securities	△467,964	△307,369
Payments for lease and guarantee deposits	△138	△135
Proceeds from collection of lease and guarantee deposits	4,070	353
Other, net	—	487
Net cash provided by (used in) investing activities	298,514	△634,275
Cash flows from financing activities		
Purchase of treasury shares	△193,014	△414
Proceeds from disposal of treasury shares	161,161	—
Cash dividends paid	△155,658	△155,208
Repayments of lease obligations	△1,845	△1,845
Net cash provided by (used in) financing activities	△189,356	△157,468
Effect of exchange rate change on cash and cash equivalents	2,928	1,465
Net increase (decrease) in cash and cash equivalents	392,955	△602,354
Cash and cash equivalents at beginning of period	1,734,651	2,127,607
Cash and cash equivalents at end of period	2,127,607	1,525,252